

**ATLANTIC CLAIM EXECUTIVES ASSOCIATION
SPRING CONFERENCE**

APRIL 21-23, 2013

THE SANIBEL HARBOUR MARRIOTT RESORT & SPA
FORT MYERS, FLORIDA



Objectives of the Association

To maintain an association of property/casualty companies and corporate self-insurer claims executives whose companies are domiciled in or having as their area of responsibility, designated southeastern states.

To maintain a professional forum for the exchange of information concerning matters of mutual interest.

To promote harmony, cooperation, and cordial business relations among the members.

To encourage proper claims handling.

To discourage false or fraudulent claims.

To expose dishonest, unscrupulous or unethical practices by whomever committed.

To increase the efficiency and knowledge of members and their company claim departments.

If you would like additional information about becoming a member of the ACEA, please contact the Secretary listed below.

Executive Committee

President

Baxter Jones
Southern Farm Bureau
Casualty Ins. Co.
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Vice President

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Treasurer

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Assurant Specialty Property
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Secretary

Todd Childers
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Directors

Michael Hale - Claims Professionals Liability Insurance Co.
Ross Poole - North Carolina Farm Bureau Mutual Ins. Co.
Greg Youngblood - Kentucky Farm Bureau Mutual Ins. Co.
Bill Lynch - American Southern Insurance Co
Brian Haurylak - American Southern Insurance Co
Barry Dillard - Walt Disney World
Mike Meyer - North Carolina Farm Bureau Mutual Ins. Co.

Conference Agenda



Sunday, April 21, 2013

3:00 – 5:00 pm Registration/Hospitality

Main Lobby Area

6:00 – 8:00 pm President’s Reception

Island Room

Monday, April 22, 2013

7:30 – 9:00 am	Director's & Officers Breakfast	Gardenia B
8:00 – 9:00 am	Member's & Guests Continental Breakfast	Palm Gardens
9:00 – 9:05 am	President/Vice President Welcome	Camellia A & B
9:05 – 10:15 am	"Traumatic Brain Injuries" – Claim Handling Guidelines & Coverage Issues Robert M. Darroch, Esq, Goodman McGuffey Lindsey & Johnson David R. Price, PH.D The Forensic Network	Camellia A & B
10:15 – 10:30 am	Break	
10:30 – 11:15 am	Arbitration: "Insurance & Reinsurance Law Update Anthony Mormino, Esq, Senior Vice President Swiss Reinsurance America Corporation	Camellia A & B
11:15 – 12:00 pm	"Subrogation Approaches in the Insurance Industry" What you should know. Donald Pierce, VP Client Solutions & Innovation, EXL- Trumbull	Camellia A & B
12:00 – 6:00pm	Open/Networking	
6:00 – 8:00	Cocktail Reception	Island Room

Tuesday, April 23, 2012

7:30 – 9:00 am	Members Breakfast	Gardenia A
9:00 – 9:05 am	Vice President Opening Comments	Camellia A & B
9:00 – 10:15 am	"Evaluating Slip & Fall Claims Using Forensic Biomechanics" Michael L. Romansky, PH.D., J.D., CMI-V, FACFEI Forcon International – PA, Ltd	Camellia A & B
10:15-10:30 am	Break	Palm Gardens
10:30 – 11:15	"Navigating Through the Claims Minefield" Steven D. Prelutsky, Esq. Hall, Booth & Smith, P.C. John Moore, Vice President Swiss Reinsurance America Corporation	Camellia A & B
11:15-12:00	"Natural Catastrophes": Is Your Property Team Ready for the Next Big Event? Anne Wilson, JD, Vice President Swiss Reinsurance America Corporation	Camellia A & B
12:00 – 6:00	Open/Networking	
12:15 – 1:30	Officers & Directors lunch meeting	Gardenia A
6:00 – 8:30 pm	Cruise – Cocktails & Dinner	Dock

Speakers



Robert Darroch, Esq.



Robert Darroch was raised in Florida and Georgia and is admitted to the bars in Florida & Georgia. He has a trial practice with a primary focus on insurance coverage issues (property & casualty) and commercial liability defense. He handles individual cases, class actions, and multi-district litigation in the state and federal courts of Florida, Georgia, South Carolina and North Carolina. He has tried over 200 contested jury cases and has over 100 published appellate court decisions throughout the Southeast. His books on insurance coverage issues have been relied upon and cited by the Appellate Courts. He was appointed by the Court and served on the insurer steering committee in Multi-District litigation in the federal courts of Georgia and Louisiana. Most recently, he was nominated for the 2012 Outside Counsel of the Year awarded by the Claims and Litigation Management Alliance.

David R. Price, PhD



Dr. David R. Price, located in Greenville, South Carolina, is President of The Forensic Network which specializes in the evaluation of Psychiatric, Psychological and Neuropsychological injury claims and forensic psychological consultations. After graduating from Auburn University in 1981, Dr. Price's career as a Clinical Psychologist initially focused on treating a wide population for a wide variety of mental illnesses. In 1990, Dr. Price

narrowed the focus of his practice to forensic consultation. Dr. Price has made over 275 professional presentations, and authored and/or co-authored 37 articles. Dr. Price consults in a variety of forensic issues across probate, civil and criminal courts. Dr. Price has taught collegiately at the University of South Carolina-Upstate, the Medical University of South Carolina, and Auburn University. Additionally, he has been a guest lecturer at the Attorney General's National Advocacy Center for the U.S. Department of Justice and with the Ira C. Eaker College for Professional Development, Air Force Judge Advocate General School. Dr. Price has consulted in criminal and civil cases nationwide, including Traumatic Brain Injury, Posttraumatic Stress Disorder and death penalty cases. Dr. Price's website is www.forensicnetwork.com. His email address is: drpricephd@aol.com; and telephone number is (864) 232-0856.

Anthony J. Mormino, Esq



Mr. Mormino is Senior Vice President and Senior Legal Counsel with Swiss Re. He supports Swiss Re's underwriting and claims units in the US, as well as Swiss Re's operations in Canada. He has been with Swiss Re since 2006. Mr. Mormino joined Swiss Re via its acquisition of GE Insurance Solutions and Employers Reinsurance Corporation, which he joined in 2002. Before joining Swiss Re, Mr. Mormino worked for ten years at the Reinsurance Association of America in Washington, DC. In his role as Assistant General Counsel of the RAA, Mr. Mormino worked as a lobbyist on reinsurance issues and receivership law in the fifty states and the US Congress, and participated on various NAIC committees. He also prepared RAA amicus briefs on important reinsurance issues in state and federal courts, including the US Supreme Court. In 1996, the US Ninth Circuit Court of Appeals, in its decision in National American v Lloyds, ruled favorably on an important reinsurance issue based specifically in part on Mr. Mormino's brief of amicus curiae for the RAA. Prior to working for the RAA, Mr. Mormino was a staff consultant in business process engineering with a consulting firm in San Diego. Mr. Mormino is a member of the bar associations of Arizona, the District of Columbia, Illinois, the US 3rd and 5th Circuit Courts of Appeal, and the US Supreme Court. He received his Juris Doctor degree in 1994 from the American University in Washington, DC, an MS in Finance in 2001 from the George Washington University in Washington, DC, and his BA in History in 1988 from Arizona State University. Mr. Mormino is based in Swiss Re's offices in Schaumburg, Illinois.

Donald Pierce, CPCU, APA, CPM



Don Pierce is a Vice President at EXL Services Holdings where he is responsible for Sales, National Accounts and Product Innovation. Don graduated from the University of Connecticut with a BA in Accounting. Prior to joining EXL in 2011, Don worked at the Hartford and Trumbull Services. Don has focused much of his career in the area of subrogation, including the design and development of new technology, analytics and business practices, helping his clients to generate more than 500 million in improved outcomes over the life of the relationships. Don also helped to successfully launch several new businesses and joint ventures in claims and receivable management industries. Don is a named inventor on 3 issued and 3 pending patents. He is a Certified Project Manager and has achieved his CPCU & APA designations. Don resides in Connecticut with his wife. He has 2 children and one grandchild. He also enjoys coaching athletics and has done so for almost 20 years.

Michael L. Romansky, PHD, JD



M L. Romansky has an educational background that includes Industrial Engineering, Human Factors, Biomedical Engineering, and Accident and Injury Epidemiology as well as a Law Degree. Dr. Romansky's work experience includes having been a Research Safety Engineer and Forensic Scientist for the National Institute for Occupational Safety and Health (NIOSH). He has developed, implemented and managed safety and health compliance and training programs, conducted accident and injury investigation and reconstructions, directed and performed product liability and reliability investigations, and has provided litigation support work involving issues of vehicular and work-place accident and injury epidemiology, personal injury mechanisms, human factors engineering and ergonomics, biomechanics and physiology, and safety engineering. Dr. Romansky is also a Level 5 Board Certified Medical Investigator certified by The American College of Forensic Examiners, he is a Fellow, American College of Forensic examiners, a former Adjunct Assistant Professor, Occupational Safety & Health – Southern Polytechnic State University & West Virginia University. His expertise is in Biomechanics, Human factors & Ergonomics, Injury causation mechanics and mechanisms, Low speed motor vehicle collisions, OSHA Regulations, and Workplace safety analysis.

Steven D. Prelutsky, Esq.



Steven D. Prelutsky is a partner in the Atlanta office of Hall, Booth, & Smith, P.C. concentrating in the defense of transportation litigation and workers' compensation claims throughout the States of Georgia and Tennessee. Steve is the leader of Hall Booth's Transportation Practice Group. His experience in transportation litigation includes a wide array of clients, such as insurers, insured's, and various self-insurance funds. Whether the claim involves property or personal injury aspects, his experience in insurance coverage, driver-fatigue, negligent entrustment, driver-employment issues, intermodal and leasing issues has well prepared him to coordinate the various experts and investigators who are necessary in these cases that often have the possibility of huge losses and require a rapid response. Steve also has extensive experience in handling workers' compensation claims, including claims from transportation companies. Steve has represented the transportation industry in Federal and State courts throughout Georgia and Tennessee. Steve serves as the Chair of the USLAW Transportation Practice Group.

Steve is a member of the Trucking Industry Defense Association, USLAW Transportation Practice Group, Transportation Lawyer's Association, Tennessee Trucking Association, and the Georgia Motor Trucking Association. Steve earned his B.S. in Accounting at the University of Missouri-Columbia and is a graduate of Georgia State University in 1993 where he earned his J.D. and graduated cum laude.

John S. Moore AIC, INS, CCLA



Mr. Moore is a graduate of the University of Richmond where he focused his studies on finance. He began his career in the insurance industry in 1982 and his specialty since 1987 has been the analysis and oversight of catastrophic claims. During the course of his career Mr. Moore has had the unique experience of collaborating with claim and defense units who handle primary, excess, and reinsurance claims and litigation. He has also worked closely with captive representatives and has teamed with a wide

variety of individuals, businesses, healthcare facilities and other accounts nationwide in the analysis and resolution of catastrophic claims.

As a claim manager for one of his past employers, he oversaw the most complex liability issues originating from four of nine national regions encompassing 17 states. He partnered with Claim Managers to drive operational and technical excellence in claim handling. At the same time he managed four to five projects geared toward development of Centers of Expertise, Data Quality Improvements, Claim Education and Process Management improvement. Mr. Moore has developed and managed centers of excellence and expertise for the handling of birth injury claims and he is very active as a consultant on birth injury and other catastrophic case evaluations.

He has assisted in the development of best practice processes for claim handling, facilitated seminars on best practices and has authored articles related to standard of care, causation and damages issues in the context of medical malpractice claims.

Anne Wilson, JD



Anne Wilson is a Vice President and Property Claim Specialist for Swiss Re. Anne joined the company in 1998. During her reinsurance career, she handled environmental liability, products liability, and agent's errors and omissions claims before joining the property claims team in May 2002.

Anne received her Bachelors in Journalism from the University of Nebraska-Lincoln. She received her Juris Doctorate from the University of Missouri-Kansas City in 1990. Prior to joining ERC,

Anne practiced law for a Kansas City-based firm with a focus on professional liability and antitrust litigation.

In her current role with Swiss Re, Anne provides property claims expertise to our clients by conducting claim department and file reviews, consulting with cedents on the resolution of claims and sharing industry research and analysis. Anne is located in Swiss Re's Overland Park, Kansas, office.

Attendees



Attendees

John Alles Cheryl Alles (Guest)	Bottomline Technolgies
Thomas Barrett, Sr. Katherine Block (Guest)	T. Barrett & Associates
Paul Bellisario	Allmark Services, Inc.
Julie Blevins David McKenna (Guest)	Guidewire Software
Chip Brown Heather Brown (Guest)	Clear Point Claims
Steve Brown Mary Katherine Brown (Guest)	Brown Catastrophe Group
Michelle Burns	Tennessee Farmers Mutual Insurance Company
Vicki Changet	Infinity Insurance
Cathy Chavarri	Stephenson, Chavarri & Lambert
Todd Childers Melissa Childers (Guest)	American Agricultural Insurance Company
Ricky Christian	Assurant Specialty Property
Sam Crisalli Susan Crisalli (Guest)	Dryden Mutual Insurance Company
Bryan Crook	North Carolina Farm Bureau Mutual Insurance Company
Robert Darroch	Goodman McGuffey Lindsey & Johnson, LLP
Jay Deiner Sylvia Deiner (Guest)	Ormond Re Group
Carl Dunn Jacqui Dunn	Retired
Robert Dwyre Mary Dwyre (Guest)	FORCON International, PA, Ltd
Wayne Erwin Becky Erwin (Guest)	Schafer, Wood & Associates
Dan Gonzalez	HSA Engineers & Scientists
Dennis Gowen Katherine Gowen	Swiss Reinsurance America
Pam Griggs	Insurance Auto Auctions
Michael Hale	Claim Professionals Liability Insurance
William Hammill	Cross Claim Services
Brian Haurylak	American Southern Insurance Company
Jeffrey Katz	Maiden Re
Daniel Klein	Cole, Scott & Kissane, P.A.

Attendees

Jennifer Leo Jennifer Towle (Guest)	HSA Engineers & Scientists
Susan Levy	Levy & Pruett
Jeff Loyd Beth Loyd (Guest)	Glass America / AGS
Bill Lynch	American Southern Insurance Company
Speer Mabry Judy Mabry (Guest)	Mabry & McClelland, LLP
Mike Meyer Linda Meyer (Guest)	North Carolina Farm Bureau Mutual Insurance Company
Michael Miller Susan Miller (Guest)	Clear Point Claims
Thomas Ney	LWG Consulting
Maria O'Bryrne-Stephenson	Stephenson, Chavarri & Lambert
Bill Paccione Barbara Paccione (Guest)	Gen Re
Jim Pelstring Judy Pelstring (Guest)	Klein, Glasser, Park, Lowe & Pelstring
Ross Poole	North Carolina Farm Bureau Mutual Insurance Company
Ben Pugh	Franco Signor, LLC
Mike Reed Leigh Reed (Guest)	Custard Insurance Adjusters
Michael Romansky	FORCON International, PA, Ltd
Belinda Rueffer	Nelson Architectural Engineers
Floyd Sibley	The Gray Insurance Company
Joyce Slawiak	Infinity Insurance
Brett Smith Stephanie Smith (Guest)	Goodman, McGuffey, Lindsey & Johnson, LLP
Jerry Smith Ellen Smith (Guest)	Insurance Auto Auctions
Jack Stewart Pam Stewart (Guest)	Assurant Specialty Property
Rebe Trickey Carolyn Trickey (Guest)	TENCO Services Inc.
Bruno Vogt Martha Vogt (Guest)	Custard Insurance Adjusters
Joe Wiggins Debbie Wiggins (Guest)	Custard Insurance Adjusters

Attendees

Kari Williamson Patsy Nickle (Guest)	MK Consulting
Clay Willmore Tammy Willmore (Guest)	Tennessee Farmers Mutual Insurance Company
Roger Woelke	BrightClaim
Greg Youngblood	Kentucky Farm Bureau Mutual Insurance Company
Don Pierce	Trumbull Services
Brad Burdick	Trumbull Services
Stephen McManus	McCormick & Priore, P.C.
Allan Cornfoot	BrightClaims
Randy Niemeier	Mason Claim Services, Inc.
Cody House	Mason Claim Services, Inc.

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Association Membership

Name	Company	Affiliation
Jim Beckley	American Agricultural Insurance Company	Member
Todd Childers	American Agricultural Insurance Company	Associate Member
Brian Haurylak	American Southern Insurance Company	Member
Ernest Grant	American Southern Insurance Company	Associate Member
Bill Lynch	American Southern Insurance Company	Associate Member
Jack Stewart	Assurant Specialty Property	Member
Ricky Christian	Assurant Specialty Property	Associate Member
Michael Hale	Claim Professionals Liability Insurance	Member
Bruno Vogt	Custard Insurance Adjusters	Associate Member
Mike Reed	Custard Insurance Adjusters	Associate Member
Sam Crisalli	Dryden Mutual Insurance Company	Member
Bobby Holton	Georgia Farm Bureau Mutual Insurance Company	Member
Bill Paccione	General Re Corporation	Member
Tony Smarrelli	Infinity Property & Casualty Corporation	Member
Joyce Slawiak	Infinity Property & Casualty Corporation	Associate Member
Greg Youngblood	Kentucky Farm Bureau Mutual Insurance Company	Member
Richard Blain	Kentucky Farm Bureau Mutual Insurance Company	Associate Member
Karen Perdue	Kentucky Farm Bureau Mutual Insurance Company	Associate Member
David Whitsett	Kentucky Farm Bureau Mutual Insurance Company	Associate Member
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Doug Brooks	North Carolina Farm Bureau Mutual Insurance Co.	Associate Member
Todd Frazier	North Carolina Farm Bureau Mutual Insurance Co.	Associate Member
Mike Meyer	North Carolina Farm Bureau Mutual Insurance Co.	Associate Member

Association Membership

Name	Company	Affiliation
Ross Poole	North Carolina Farm Bureau Mutual Insurance Co.	Associate Member
Steven Lee	North Carolina League of Municipalities	Member
William Wilson	North Carolina League of Municipalities	Associate Member
Jay Deiner	Ormond Re Group	Member
Steve Hooks	QBE	Member
Wayne Erwin	Schafer, Wood & Associates	Life Member
Michael Gurley	Service Insurance Company	Member
Baxter Jones	Southern Farm Bureau Casualty Insurance Co.	Member
Dennis Gowen	Swiss Reinsurance America Corp.	Member
Mark Taylor	The Gray Insurance Company	Member
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Eddie Ables	Tennessee Farmers Mutual Insurance Company	Associate Member
Terry Brewer	Tennessee Farmers Mutual Insurance Company	Associate Member
Michelle Burns	Tennessee Farmers Mutual Insurance Company	Associate Member
David Henson	Tennessee Farmers Mutual Insurance Company	Associate Member
Rick McDonald	Tennessee Farmers Mutual Insurance Company	Associate Member
Clay Willmore	Tennessee Farmers Mutual Insurance Company	Associate Member
Rick Mattox	Virginia Farm Bureau Mutual Insurance Company	Member
Barry Dillard	Walt Disney World Resort	Member
Dana Camp	Retired	Life Member
Hale Campbell	Retired	Life Member

Association Membership

Name	Company	Affiliation
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Bill Dammes	Retired	Life Member
Bill Dibble	Retired	Life Member
Carl Dunn	Retired	Life Member
Michael Fisher	Retired	Life Member
David Glover	Retired	Life Member
Frank Leonard	Retired	Life Member
Owen Sauer	Retired	Life Member
Mac Timmons	Retired	Life Member

Future Conferences

October 6-8, 2013	Omni Hilton Head Oceanfront Resort Hilton Head, SC	Members Only
April 6-8, 2014	Rosen Shingle Creek Resort Orlando, FL	Members and Non-Members
Fall 2014	Hotel Monteleone New Orleans, LA Joint Conference with CCEA	Members Only
