

SOUTHEASTERN CLAIM EXECUTIVES ASSOCIATION MEETING
FALL WORKSHOP
OCTOBER 2 – 4, 2011
MARRIOTT GRAND HOTEL
POINT CLEAR, ALABAMA

Sunday, October 2, 2011

3:00 – 5:00 pm Registration/Hospitality
6:00 – 9:00 pm President's Reception

Monday, October 3, 2011

8:00 – 9:00 am	Directors & Officers Breakfast	
8:00 – 9:00 am	Members Breakfast	
9:00 – 10:15 am	Handling Catastrophes	
	Catastrophe Adjuster Certification	Todd Childers – AAIC
	2011 Catastrophe Response	Ricky Christian – Assurant
		Jerry Johnson – Alfa
10:15 – 10:30 am	Break	
10:30 – 11:15 am	Pictometry	Jeremy Onyan
11:15 – 12:00 noon	Enservio	Mike Martin
12:00 – 1:30 pm	Lunch	
1:30 – 2:30 pm	Fine Art/Antique Evaluation	Gordon Lewis – The Conservancy Group
2:30 – 2:45 pm	Break	
2:45 – 4:00 pm	Employee Enjoyment = Enhanced Productivity & Profits	Pete Tosh, The Focus Group
6:00 – 8:00 pm	Cocktail Reception	

Tuesday, October 4, 2011

8:00 – 9:00 am	Membership Breakfast	
9:00 – 9:30 am	Lightning Claims	Jay Arthur, Florida Farm Bureau
9:30 – 10:15 am	Sinkhole Claims	David Salmon, Esq. – Groelle & Salmon
10:15 – 10:30 am	Break	
10:30 – 11:30 am	Reinsurance Marketplace	David Hayth – Arthur J. Gallagher