

# **SCEA**



**Southeastern  
Claim Executives Association**

**Southeastern Claims Executive Association  
Hilton Sandestin Beach Resort  
Destin, FL.  
Oct 15-17, 2006**

**SCEA OFFICERS:**

**William Lynch, President  
American Southern Insurance Company  
Steve Dionisio, Vice President  
Munich Reinsurance America, Inc.  
Skip Tarifa, Treasurer  
American Resources Insurance Company  
Deb Boser, Secretary  
Infinity Insurance Company**



**Sunday, Oct 15**

3:00-5:00 PM                      Registration  
Registration desk – hotel lobby

6:30-8:00 PM                      Presidents Reception  
**West Pool Southside\***

**Monday Oct 16**

7:30-9:00 AM                      Officers and Directors meeting / breakfast  
**Heron Room\***

8-9 AM                                Members Continental Breakfast  
**(Outside Emerald Ballroom A)**

9 AM                                    Meeting begins **Emerald Ballroom A\***  
President's Welcome

9:15-10:15                              Stephen Bucher  
Bucher Law Firm  
"Future Trends in Claims & Litigation"

10:15 – 10:30                              BREAK

10:30 – 11:30                              Dowlin Mayfield  
Mayfield Claims Services  
"Conciseware"

11:30 – 1:00                                LUNCH

1:00 – 2:00                                Kraig Johnson & Joe David Jackson  
Goodman, McGuffey, Lindsey & Johnson, LLP  
"Why You should be Writing Business in Florida"

2:00 – 2:45                                Robert Darroch & Constance Woods  
Goodman, McGuffey, Lindsey & Johnson, LLP  
"Personalities in Claims"

2:45–3:00

BREAK

3:00–4:30

Robert Darroch & Constance Woods  
Goodman, McGuffey, Lindsey & Johnson, LLP  
“Personalities in Claims” continued  
breakout groups & role playing

6–7:30

Reception  
**Wood Deck West\***

**Tuesday, Oct 17**

7:30–9am

Membership Breakfast  
**Sandpiper D Room\***

8:00–9:00

Continental Breakfast  
**Emerald Ballroom Foyer\***

9–10:15

Carl Schwait–Dell Graham P.A.  
“Mediation or Litigation?”  
**Emerald Ballroom A\***

10:15–10:30

BREAK

10:30–11:30

Alan Moore  
HSA Engineers & Scientists  
“Principles of Accident Reconstruction”

11:30–11:45

Closing comments

**\*Meeting rooms are subject to change per the hotel.**