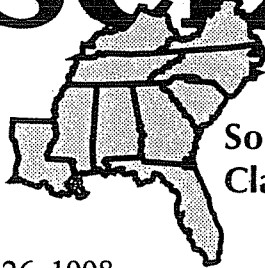


SCEA



Southeastern Claim Executives Association

William A. Dammes, President
Walt Disney World Company
Team Disney Building, P.O. Box 10,000
Lake Buena Vista, FL 32830-1000
407-828-4747 • FAX: 407-828-4740

August 26, 1998

Bob Warner, Jr., Vice President
Louisiana Farm Bureau Mutual Ins. Co.
P.O. Box 95005 • Baton Rouge, LA 70895
504-922-6448 • FAX: 504-922-6336

Dear Member:

C. Richard Hill, Treasurer
Preferred Risk Financial, Inc.
2305 West Park Place
Stone Mountain, GA 30087
770-469-6006 • 800-659-1232
FAX: 770-879-2773 USPRFKBF@IBMMAIL

I am enclosing the agenda for our fall meeting to be held September 27-29, 1998 in Williamsburg, Virginia.

The title of this program is "Timely Topics for Claim Executives".

M.A. "Billy" Soileau, Secretary
Audubon Insurance Group
P.O. Drawer 15989 • Baton Rouge, LA. 70895
504-293-5900 • 800-274-9830
FAX: 504-291-9083

We have assembled a group of excellent speakers to talk about topics that are of interest to all of us.

DIRECTORS:

I apologize for this not being ready when Billy Soileau sent out the registration form, but we have just finalized this program in the last few days.

Jack Carpenter, 2000
NC Farm Bureau Mutual Ins. Co.
P.O. Box 27427 • Raleigh, NC 27611
919-783-3563 • FAX: 919-783-4344

I look forward to seeing you all in Williamsburg in September.

Jack Williams, 2000
Mississippi Farm Bureau Mutual Ins. Co.
P.O. Box 1972 • Jackson, MS 39215-1972
601-977-4102 • FAX: 601-977-4111

Very truly yours,

Mack Timmons, '99
Canal Insurance Company
P.O. Box 7 • Greenville, SC 29602
864-242-5365 • FAX: 864-271-7667

Robert E. Warner, Jr.
Vice President - SCEA

John B. "Jay" Deiner, '99
Ormond Re Group, Inc.
140 South Atlantic Ave., Suite 400
Ormond Beach, FL 32176
904-677-4453 • FAX: 904-673-1630

REW/W/F1-1

Jack Anderson, '99
Southern Farm Bureau Casualty Insurance Co.
P.O. Box 1800 • Ridgeland, MS 39158-1800
601-957-4452 • 800-272-7977
FAX: 601-957-4329

Enclosure

ASSOCIATE DIRECTORS:

Brian Haurylak, 2000
American Southern Insurance Co.
P.O. Box 723030
Atlanta, GA 31139-0030
404-266-9599 x29 • 800-241-1172
FAX: 404-266-8327

CLAIM DEPT

AUG 31 1998

Jerry J. Keating, Jr., 2000
Southern Farm Bureau Casualty Insurance Co.
P.O. Box 1800 • Ridgeland, MS 39110-1800
601-957-4453 • 800-272-7977
FAX: 601-957-4329

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SCEA - Fall Meeting

Sunday - September 27, 1998

3:00 - 5:00 Registration

6:00 - 7:30 Reception

Monday - September 28, 1998

7:30 - 9:00 Officers and Directors Breakfast

8:00 - 9:00 Continental Breakfast

9:00 - 9:15 Welcome
Bill Dammes, President - SCEA
Manager Guest Claims
Walt Disney World Company

9:15 - 10:00 Claim Call Centers
Eric Bradlee
Director - Business Development
First Notice Systems, Inc.

10:00 - 10:45 Hale Campbell
Assistant Vice President
Bankers Insurance Group

10:45 - 11:00 Break

11:00 - 12:00 Structured Settlement Update
Dan Weberg, CSSC
Vice President
Minet Settlement Services, Inc.
"Update In The Structured Settlement Market"

12:00 - 1:30 Lunch

1:30 - 2:00 Claims Training Trends
Randy Waddell, CPCU
Director of Training
Southern Farm Bureau Tech
"Training Adjusters for Consistency"

Page Two

2:00 - 2:30 Jay Rhodes
Crawford and Company
"Customer Focused Individual Development
and In-Field Competency Certification"

2:30 - 2:45 Break

2:45 - 3:45 All Claims Data Base
John Swedo, Vice President - Claims
AISG
"All Claims Data base - First Line Defense Against Fraud"

3:45 Adjourn

Tuesday - September 29, 1998

8:00 - 9:00 Membership Breakfast

9:00 - 9:30 Reinsurance
Matthew Robertson, ARE
Vice President
Alexander Reinsurance Intermediates, Inc.
"Reinsurance Marketplace Update"

9:30 - 10:00 Virgil Applequist,
Executive Vice President and General Manager
American Agriculture Insurance Company
"Catastrophe Program Development"

10:00 - 10:15 Break

10:15 - 10:45 Chuck Veres
Vice President General Reinsurance and Herbert Clough, Inc.
General Reinsurance Corporation
"Catastrophe Modeling"

10:45 - 11:15 Steve Dionisio
Assistant Vice President
American Reinsurance Company
"Reinsurance Claims Trends"

11:15 Adjourn