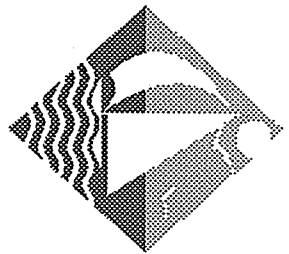


Notes:



**SOUTHEASTERN CLAIM EXECUTIVES
ASSOCIATION**

CLAIMS - A FUTURE OF CHANGES

1996 Fall Conference

Marriott's Grand Hotel Resort and Golf Club
One Grande Boulevard
Point Clear, Alabama
October 6 - 8, 1996

SCEA OFFICERS

Joe B. Brakebill, J.D., CPCU, President Southern General Insurance Co.	Jack P. Anderson, Vice President Southern Farm Bureau Casualty Ins. Co.
William A. Dammes, Secretary Walt Disney World Co.	Roy Cox, CPCU, AIC, Treasurer Georgia Farm Bureau Ins. Co.

Sunday, October 6, 1996

3:00 - 5:00 p.m. Registration
Hotel
Card Room
Main Building
Second Floor

6:00 - 7:30 p.m. President's Reception
Sky Lounge
Main Building
Third Floor

Monday, October 7, 1996

7:30 - 9:00 Officers' and Directors' Breakfast
Card Room

8:00 - 9:00 Continental Breakfast
Sky Lounge

9:00 - 9:15 Welcome
Joe B. Brakebill, President
Lagoon Room
Main Building
Second Floor

(The Lagoon Room is the location for all sessions, except where noted)

9:15 - 10:00 Physical Damage - Trends and Controls
John Kennedy, National Account Manager - CCC
Dan Carlson - CCC
Steve Topczewski - CCC

10:00 - 10:30 Collision Repair
Tom Mack, Executive V.P. & CEO - I-CAR

10:30 - 10:45 Break - Refreshments

10:45 - 11:45 Disaster Preparedness
Dan Carrigan
Staff Consultant, State Farm Insurance Companies

12:00 - 1:00 Lunch
Sky Lounge

Monday, October 7, 1996, continued

1:00 - 2:00 Insurance Claims vs the Internet
Jack Anderson, Vice President

2:00 - 3:00 Future of Claims Adjusting
Panel: Frank Leonard, CPCU
Roy Cox, CPCU
Jerry Keating

3:00 - 3:15 Break - Refreshments

3:15 - 4:00

Insurance Departments' Effect on Pollution Exclusions
Baxter Jones, J.D., CPCU
Regional Claims Superintendent
Southern Farm Bureau Casualty Insurance Company

6:00 - 7:00

Cocktail Reception
Conference Center
Grand Ballroom Patio

Tuesday, October 8, 1996

8:00 - 9:00 Membership Breakfast and Workshop
Sky Lounge

9:15 - 10:00 Classification of Adjusters/Appraisers
Steve Ingram, J.D., CPCU
Vice President, Legal & Secretary
Southern Farm Bureau Casualty Insurance Company

10:00 - 11:00 Use of Mock Trials in Claims
David Poage, J.D.
Baker & Botts, Houston, Texas

11:00 - 11:15 Closing Comments