

**SOUTHEASTERN CLAIM EXECUTIVES ASSOCIATION
FALL WORKSHOP
MARRIOTT GREEN GATE RESORT, LEXINGTON, KY
SUNDAY, 10/18/92 - TUESDAY, 10/20/92**

THEME: CLAIM DEPARTMENTS DECLARE WAR ON PAPER

MONDAY, OCTOBER 19, 1992:

8:00 A.M. - 9:30 A.M.	Directors and Officers Breakfast	
9:30 A.M. - 9:40 A.M.	Welcome and Opening Remarks G. Frank Leonard, CPCU, AIC Vice-President SCEA	
9:40 A.M. - 10:30 A.M.	Moving Toward Paperless Claim Office Through Image Processing Paul Butare Vice-President Policy Management Systems	
10:30 A.M. - 10:45 A.M.	Break	
10:45 A.M. - 12:15 P.M.	Doing Business Electronically, Image Processing, EDI Claims Automation at USAA H. Duane Sherman Vice-President Claims Staff, USAA	
12:15 P.M. - 12:30 P.M.	Questions and Answers	
12:30 P.M. - 1:30 P.M.	Lunch	
1:30 P.M. - 2:00 P.M.	Photophone Steve Telaroli, Sales Support Manager Image Data Corporation	
2:00 P.M. - 2:45 P.M.	Moving Toward Paperless Claim Files at Dixie Insurance Company Bill Dibble Vice-President, Claims Dixie Insurance Company	Steve Ciccone HO Liability Coordinator Dixie Insurance Company
2:45 P.M. - 3:00 P.M.	Break	

3:00 P.M. - 4:30 P.M.

Image Processing
Jim Carmichael
Service Representative
File-Net

Kathy Shoaf
Assistant Vice-President, Claims
Integon Insurance Company

Introduced by:

Charlie Venerable
Vice-President, Claims
Integon Insurance Company

4:30 P.M. -

Questions and Answers

6:30 - 7:30 Cocktail Hour

TUESDAY, OCTOBER 20, 1992:

7:30 A.M. - 9:00 A.M.

Members Breakfast Meeting

9:00 A.M. - 10:30 A.M.

How Will The Integrated System Really Work - Live Demo
Kay Nichols
Consultant, Research and Planning
The Continuum Company, Incorporated

Using Knowledge Based Systems to Streamline Processing BI
General Damages
Tom Eppenauer, CPCU, CLU, CHFC
Director, Claims Administration
Iowa Farm Bureau

Glenda Holmstrom
Senior Product Consultant
The Continuum Company, Incorporated

Richard Hughes, CPCU
Vice-President Claims
USF&G

10:30 A.M. - 10:45 A.M.

Break

10:45 A.M. - 11:30 A.M.

What Should You Buy From Whom?
Making the Best Technological, Vendor, and Investment
Choices
Dennis Steckler
Consultant, Insurance Industry Marketing
Unisys Corporation

11:30 A.M. - 12:00

Questions and Answers - Wrap up

GFL/10

June 26, 1992 t