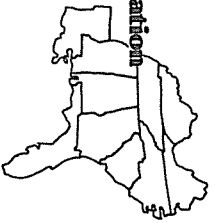


**Southeastern
Claim Executives Association**



OFFICERS

CHARLES H. VENABLE, President, SCEA
Integon Indemnity Corp.
P.O. Box 31199, Winston-Salem, NC 27102

C. C. CRAIG, Vice President, SCEA
North Carolina Farm Bureau Ins. Co.
P.O. Box 27427, Raleigh, NC 27611

EDWARD L. GARRETT, Sec.-Treas., SCEA
American Mutual Fire Ins. Co.
P.O. Box 31190, Charleston, SC 29407

DIRECTORS

Jim Christensen
Pensular Fire Ins. Co.
Jacksonville, FL

Larry F. Criswell
Capitol Fire and Marine Ins. Co.
Montgomery, AL

C. B. Morrison, Jr.
Southern Guaranty Ins. Co.
Montgomery, AL

Norman H. Norton
Atlanta Casualty Co.
Atlanta, GA

William H. Seales
State Capital Ins. Co.
Raleigh, NC

William T. Outlaw
Tennessee Farmers Mutual Ins. Co.
Columbia, TN

Charles F. Vickers
Cotton States Mutual Ins. Co.
Atlanta, GA

ASSOCIATE DIRECTORS

George F. Boser
General Reinsurance Corp.
Hartford, CT

Willard T. Fones
Government Employees Ins. Co.
Macon, GA

Future
SCEA Meeting Sites

Fall Workshop — October 13 — 16, 1982
Hyatt Regency Lexington at
Lexington Center
Lexington, Kentucky

1983

Spring Annual Meeting — To be decided

Fall Workshop — October 2 — 5, 1983
Baton Rouge Hilton
Baton Rouge, Louisiana

1984

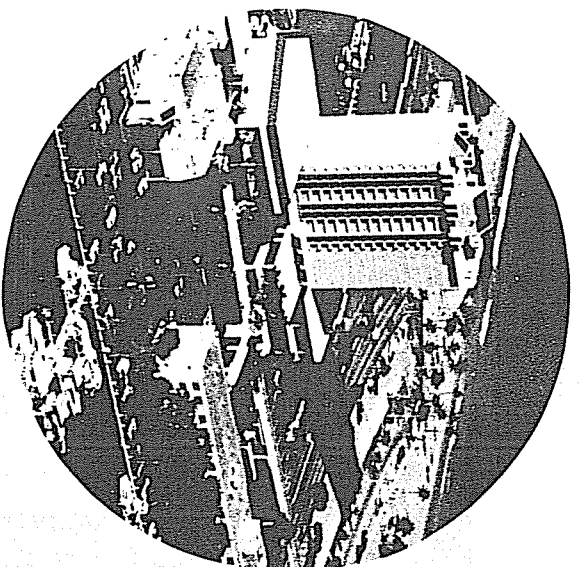
Spring Annual Meeting — To be decided

Fall Workshop — October 10 — 13, 1984
Sheraton Charleston Hotel
Charleston, South Carolina

1985

Spring Annual Meeting — To be decided

Fall Workshop — October 6 — 9, 1985
Sheraton at St. John's Place
Jacksonville, Florida



**SOUTHEASTERN
CLAIM EXECUTIVES
ASSOCIATION**

**26TH ANNUAL
SPRING MEETING**

APRIL 18 — 21, 1982

Bahia Mar

HOTEL & YACHTING CENTER
Fort Lauderdale, Florida

SUNDAY

APRIL 18, 1982

1:00 to 5:00 pm

Registration — 2nd Floor Lobby

6:30 pm

President's Reception —
Patricia Murphy's

MONDAY

APRIL 19, 1982

7:30 to 8:30 am

Breakfast Meeting for 1981-1982 Directors
Captains Cabin

9:00 to 9:45 am

Coffee and Danish — Ballroom Foyer

10:00 to 11:00 am

Ballroom West — "The Future of Small
Insurance Companies," by O.P. "Tommy"
Thompson, President & Chairman of the
Board, Southern Guaranty Insurance Co.,
Montgomery, Alabama.

Introduction by — William T. Outlaw

11:00 to 12:00 pm

Ballroom West — "The Transition in
Marketing Concept of Federal Crop
Insurance," by Wayne A. Fletcher,
President of Federal Crop Insurance
Association

Introduction by — Sherman Chaudoin

Monday Afternoon — Free Time !

6:00 to 7:00 pm

Cocktail Party — Poolside

7:00 pm

Luau — Poolside

TUESDAY

APRIL 20, 1982

8:00 am

Breakfast Meeting for Members & Associate
Members — Seafarer Room

9:00 to 9:45 am

Coffee and Danish — Ballroom Foyer

10:00 to 11:00 am

Ballroom West — "Inter-Industry Programs,"
by Donald Wohlwend, Technical Director,
Inter-Industry Conference

Introduction by — Norman H. Norton

11:00 to 12:00 pm

Ballroom West — "Reaganomics &
Recovery," Jimmy W. Wheeler, Ph. D.
Economist — Hudson Institute

Introduction by — Jim Christensen

1:00 pm

Golf Tournament — Ted Fones in Charge

1:00 pm

Tennis Tournament — Floyd Ellis in Charge

Nonparticipants — Afternoon Free !

7:00 to 8:00 pm

Cocktails — Ballroom

8:00 pm

Banquet & Officers Installation — Ballroom

WEDNESDAY

APRIL 21, 1982

8:30 am

Breakfast Meeting for 1982-1983 Directors
Seafarer Room

~ ATTIRE ~

Sunday & Tuesday Evenings —

Coat & Tie

Monday Evening & All Meetings —

Casual

Tickets will be required for the Luau
on Monday and the Banquet on
Tuesday evening. Should you require
additional tickets, see Ed Garrett to
purchase tickets before 12 noon on
the day of the function.

Everyone is invited to all meetings
except working breakfast meetings.

SOUTHEASTERN CLAIM EXECUTIVES ASSOCIATION
Fall Workshop
Grove Park Inn - Asheville
October 28-30, 1981

Oct. 28	2:00 - 5:00 p.m.	REGISTRATION (Lobby)
	6:00 - 7:30	PRESIDENT'S RECEPTION (Dogwood Lounge)
Oct. 29	7:30 - 8:45 a.m.	BOARD MEETING - BREAKFAST (Sunset Room)
	9:00 - 9:15	WELCOME Charles Venable, President, SCEA (Green Room)
	9:15 - 10:15	TELEPHONE ADJUSTING REVISITED Norman Norton, Vice President Atlanta Casualty Company, Atlanta, Georgia Tom Whitty, Assistant Vice President American Southern Insurance Co., Atlanta, Ga. Terry McCollum, Vice President Alabama Farm Bureau Insurance Company Montgomery, Alabama
	10:15 - 10:30	COFFEE & DANISH
	10:30 - 10:45	QUESTIONS ON TELEPHONE ADJUSTING
	10:45 - 11:45 ✓	SIGNIFICANT LEGISLATIVE CHANGES AFFECTING INSURANCE William C. Morris, Attorney Morris, Golding, Blue & Phillips Asheville, North Carolina
	12:00 - 1:30	LUNCH (Plantation Room) BOARD OF DIRECTORS (Sunset Room)
	1:30 - 2:30	LOW BACK PAIN (Green Room) Sandy Magruder, R.N. International Rehabilitation Association Charlotte, North Carolina
	2:30 - 3:00	COFFEE
	3:00 - 4:00	PROPERTY SALVAGE - CONTROL & DISPOSITION Steve Howell, Claims Superintendent State Farm Fire & Casualty Company College Park, Georgia John Snyder M.F. Banks & Company, Inc. Minneapolis, Mn.

(cont. on back)

Oct. 30 9:00 - 10:30 a.m. INSURANCE EDUCATION (Green Room)
 Christopher Pitts, Asst. Director, Legal & Claims
 Insurance Institute of America
 Malvern, Pennsylvania

10:30 - 11:30 GEORGIA LAW CHANGE
 Jones -vs- State Farm
 Arthur Glaser, Attorney
 Swift, Currie, McGhee & Hiers
 Atlanta, Georgia

11:30 ADJOURN

SCEA MEETING SITES
1982

Spring Annual Meeting - 04/18 - 04/21/82
 Bahia Mar Hotel & Yachting Center
 Ft. Lauderdale, FL

Fall Workshop - 10/13 - 10/16/82
 Hyatt Regency Lexington at Lexington Center
 Lexington, KY

1983

Spring Annual Meeting - To be decided

Fall Workshop - 10/02 - 10/05/83

Baton Rouge Hilton
 Baton Rouge, LA

1984

Spring Annual Meeting - To be decided

Fall Workshop - 10/10 - 10/13/84

Sheraton Charleston Hotel
 Charleston, SC

1985

Spring Annual Meeting - To be decided

Fall Workshop - 10/06 - 10/09/85

Sheraton at St. John's Place
 Jacksonville, FL